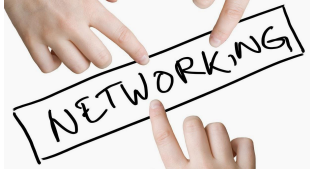


COMMERCE CONNECTION



JANUARY 2017

MONTHLY NEWSLETTER—HAPPY NEW YEAR!!

The Waterville Area Chamber of Commerce's Luncheon will be held **Thursday, January 19.**

This luncheon will be held at Browning Masonic Community. Networking starts at 11:30 and lunch starts at noon.

Discover the chamber benefits from NPC, Paramount, Office Max/Depot, ProComp Risk Advisors and more.

Please make your reservation by calling the Chamber office at 419-878-5188 or emailing Corina admin@watervillechamber.com.

Cost for members is \$12, and \$17 for nonmembers.

Member Spotlight:



We are a locally owned and operated, full-service independent insurance agency. We are located in the downtown area of Waterville, Ohio where our office has been since 1976.

You can count on us for all of your insurance and financial needs.

Contact us: 419-878-5025

Email: fish@fishassoc.net



WELCOME 2017!

- *Beginning in February- chamber lunches will be held on the THIRD TUESDAY OF THE MONTH*
- *Fire & Ice Gala- April 8, 2017*
- *Community Garage Sale June 8—10, 2017*
- *Block Party- June 17, 2017*
- *Annual Golf Outing—July 21, 2017—Toledo Country Club*
- *Roche De Boeuf Festival September 23rd!*

WWW.DiscoverWaterville.com



THE PLACE TO FIND OUT WHAT IS HAPPENING IN
OUR COMMUNITY!

Welcome

James D. Valtin, Attorney at Law
1200 Michigan Ave, Suite C
Waterville, OH 43566
419-878-0159

Enterprise Software Development
4352 W Sylvania Ave, Suite M
Toledo, OH 43623
419-841-3179

Van Tassel Construction Corp.
7255 Crossleigh Ct, Suite 102
Toledo, OH 43617
419-856-7900



Upcoming events:

Chamber Lunch: Thursday, Jan. 19 at Browning Masonic Community

Fire & Ice Wine Gala: New this year, option: Bourbon Tasting or Wine Tasting. April 8, 2017 at Nazareth Hall, Grand Rapids, OH

Community Garage Sale Days: June 8-10, 2017

Annual Block Party: June 17, 2017

Annual Golf Outing: July 21, 2017 at Toledo Country Club

**44th Annual Roche de Boeuf Festival, Parade and Car Show:
Saturday, Sept. 23, 2017**



Joiner fee waived for the month of January. Prospective members can join at our website www.ymcatoledo.org or come into the YMCA at 1330 Michigan Ave.

WWW.DISCOVERWATERVILLE.COM



THE PLACE TO FIND OUT WHAT IS HAPPENING IN OUR COMMUNITY

Do you want to know what is happening in the area?
WWW.DISCOVERWATERVILLE.COM

- Do you have an upcoming event and you want to get the word out?
DiscoverWaterville.com
- Church event/non-profit?
DiscoverWaterville.com
- You want to reach the public?
DiscoverWaterville.com
- Business event?
DiscoverWaterville.com



The Business of Your Business!

One Hour Professional Consultation Offer:

Answers for your start up or growing business.

We have assembled the team you need to cover the Business of your Business. In one hour you will be able to find answers to your burning questions with this professional team:

• Business Definition and Market Development

• Accounting Practices and Taxes

• Legal Documents for Partnership and Entity Definition

• Insurance Coverage for Yourself and Your Business

We want to see businesses grow and grow well. Of course, we would like to be the team you hire when you need help, but the first step is education.

Winter Session will be held on January 11, 2017
9:00-10:00 AM and

10:00-11:00 AM. Space is limited, so reserve early!

Please call Sara Bowen to schedule your 1 hour session (15 minutes allotted for each professional discussion, so come with your questions ready!)

We look forward to serving you!

Event location: 1200 Michigan Ave. Waterville, Ohio 43566

Your Team:

Sara Bowen ó Cobalt Consulting LLC
Sales and Marketing 612-747-2022

Thomas Beard, CPA ó Thomas Beard Tax and Accounting
419-878-3300

James Valtin, Esq. ó Miller, Hoch & Carr, LLP
419-865-8021

Scott Kerschner ó Savage McVicker Insurance Inc.
419-891-4666



Waterville Area Chamber of Commerce Business Development Grant

The Waterville Area Chamber of Commerce has established a grant funding program to encourage private business in the Waterville Area to expand, maintain, or rehabilitate existing commercial and industrial enterprises as well as to provide additional startup funds for new business. Total grant monies to be awarded on an annual basis will be at least \$1000 with a maximum of \$2000 to be determined by the financial standing of the Chamber.

What is it for?

Renovations of existing buildings

Fixed asset acquisition

Inventory

Training

Maintenance of equipment

Building repairs

Startup Costs

Other projects deemed appropriate as determined by the Grant Committee

Who Can Apply?

Any business or non-profit entity located within the Anthony Wayne School District

How much can I receive?

Up to \$1000.00

Recipients can only receive funds once every three years

Must the monies be repaid?

No - Provided funds are used for established purpose within **90 days of date awarded (unless otherwise agreed in advance)**

When is the deadline for Applications?

2017 Applications are due June 29, 2017 by 3:30 p.m.

When will the grants be awarded?

Recipients will be announced at the August Networking Luncheon (more information to follow)

What are the criteria for determining the recipients?

The Grant Committee will consider the following criteria:

Membership in Chamber and length of time as a member

Creation of job(s) or job retention

Financial need

Likelihood of business continuation

Benefit to community

Percent of funding with other available monies

Other criteria as may be determined by the Grant Committee

Applications available by calling the office at 419-878-5188

or email admin@watervillechamber.com

Deadline for applications is June 29, 2017

Waterville Chamber of Commerce

Business/Organization:	
Address:	Phone #:
Owner:	Is Business located in AW School District?
Type of Entity: <input type="checkbox"/> Sole Proprietor <input type="checkbox"/> Partnership <input type="checkbox"/> S Corp <input type="checkbox"/> Corporation <input type="checkbox"/> Limited Liability Co.	
#Employees:	Nature of Business:
Date Business Started:	How long under present management?
Annual Gross Sales Prior Year:	
Projected Gross Sales Grant Year:	
Estimated Total Liabilities:	
Do you anticipate a change in number of employees in the next two years? If Yes, please Explain:	
Is business a member of the Waterville Chamber of Commerce?	
Has your business actively participated in or attended Chamber events within the last twelve months? Explain:	
Reason for Grant Application: (Please be specific)	
Total Cost of Anticipated Expense:	Amount of Grant Funds requested:
Anticipated Date of Expenditure:	
Have you applied for other grants or loans for this project?	How Much:

Explain how you think your business benefits the community.

Where do you see your business in 5 years?

Other information you feel would benefit the Grant Committee in making its decision.

Grant Deadlines: 2017 Applications are due **June 29, 2017 by 3:30 p.m.**

The Chamber reserves the right to reject incomplete applications or to require additional information. You may add supplemental forms or information.

MEMBER BENEFITS

Business Development/Consulting:

Supplier – Chamber of Commerce Business Advisory Council

Contact – Chamber Exec. Director

Phone – 419.878.5188

Description – Area professionals offering their time & expertise in areas of: Business Start Up, Finance, Legal, Taxes, Payroll, Accounting, Worker's Comp, Management and Operations

Business Grant:

Contact – Chamber Executive Director

Phone – 419.878.5188

Description – Business grants awarded once a year at annual membership meeting in October. Up to \$1000. Per business for start-up costs, equipment, training, etc.

Networking Opportunities:

Through monthly Meetings (luncheon/breakfast), After Hours and Special Events

Free Booth at the Roche de Boeuf Festival:

As a chamber member (this **does not** apply to **nonprofit and supporting** membership) you're entitled to a free 10' by 12' booth space to showcase your business during Waterville's most popular event. Reservations are required by July 1st

Cost-effective advertising package:

- You can opt to include your business in the Chamber's ongoing print and website advertising.

You can have your business featured in our monthly newsletter for free

Referrals:

The Staff of the W.A.C.C. provides information, makes referrals, gives directions, and answers question to many individuals/businesses inquiring about specific services offered by members/local businesses.

Chamber Conference/Meeting Room:

Contact – Chamber Exec. Director

Supplier – Chamber of Commerce

Phone – 419.878.5188

Description – Meeting room available for business and/or personal gatherings free to Chamber members. Day/Evening use. Reservations required

Freight Delivery Discounts:

Supplier – Fed Ex—PartnerShip.com

Phone – 800-439-8913

Description – Ship air or ground – See insert

Payroll Processing & Tax Preparation:

Contact – Louann Artiaga

Supplier – Spring Valley Business Solutions

Phone – 419.877.9704

Description – Discount rates for payroll processing and other service.

Credit Card Processing:

Supplier – National Payment Corporation

Phone – 419.878.0310

Description – Discounts on credit card processing service and other services

Supplier – Farmers & Merchants State Bank

Contact – Brenda Mossing

Phone - 419-878-0305

Supplier – Fifth Third Bank

Phone – 419-878-8822

Supplier-Key Bank

Contact- Zachary Ries

Phone: 419-878-8282

Insurance:

Contact – Tiffany Budzinski

Supplier – Anthem BC/BS, Medical Mutual, In-Health, Ancillary Health: Delta Dental, the Dental Care, Reliance Standard. ERIE Insurance

Phone – 419-878-7800

Description – Individual and group ratings program for ON & Off marketplace for health care products Rates for commercial and business insurance, single car insurance and commercial auto insurance, for home insurance.

Supplier: Paramount Insurance Company

Description: Offers health plans to Alliance member companies with an approximate 3% to 4% discount.

Office Supplies

Office Depot- Business Service Division

Shelley Roach

Territory Development Representative

Phone: (419) 215-2196

Fax: (800) 824-9944

Shelley.roach@officedepot.com

**Customer Service: (888) 777-4044 or
business.officedepot.com**

Worker's Comp. Group Rating:

Contact – John Daney – Risk Advisor

Supplier – ProComp Risk Advisors

Phone – 866.302.2667

Description – Group rating programs, retrospective rating plans, drug free work place screening In addition to selecting an MCO every two years, many employers engage in a Worker's Compensation Third Party Administration to place them into rating group which reduces their overall Ohio Bureau of Worker's Compensation premium

Marketing

Constant Contact

Contact- Tamara Jaros

Phone-734-398-7461

tamara@tamarajaros.com

Description- Discounted memberships up to 25%. Memberships include Constant Contact account, all products-Email Marketing, Event Spot, Feedback & Survey and Offer & Promotion.

MyChamberApp

Business name, address, phone, and map link.

The Chamber

Contact- Chamber Exec. Director

(Participating Members Only)

Phone – 419.878.5188

Description - Chamber Members Directory on the website (www.watervillechamber.com), a direct link to your website, and event sponsorship opportunities, inclusion of business promotional material in Chamber 'New Member' packet and in Chamber office

Protection and Security

ID Lockbox

Contact-Sue Pierson

Phone- (419)479-7338

Sue.peirson@SavageAndAssociates.com

Description: Identity Theft Protection product for individuals and their families available for \$7.95/ mo. for an individual of \$11.95/mo. for the entire family.





Contact Us

THE WATERVILLE AREA
CHAMBER OF
COMMERCE

122 Farnsworth Road
Waterville, OH 43566
PH 419-878-5188
Hrs: M-W-F 10-4 p.m.



WWW.WATERVILLE
CHAMBER.COM



BOARD OF DIRECTORS

President: Brenda Mossing, Farmers & Merchants State Bank

Vice President: Erin Navarre, Fifth Third Bank

Treasurer: Mandi Brannan, Anthony Wayne Youth Foundation

Past President: Brenda Michalski-Per Diem Nurse Staffing & Home Care, LLC

Executive Director: Corina Pflgebraar

Waterville Area Chamber of Commerce

Matt Carpenter Ed Schmidt Automotive

Zachary Ries Key Bank

Carla Lammers: Comfort Keepers

Joy Smith: Diversified Insurance

Jerel Fish: Fish & Associates

Molly Good: Heartland of Waterville

Jeremiah Wagner: Anthony Wayne YMCA

Representatives At Large

Nancy Perry Village of Waterville

Historical Society of Waterville

Tamra Bower The Shops at Fallen Timbers